

### 1. Scheme of studies/Semester-wise Workload

#	Code	Course Title	Course Type	Prerequisite	Credit hours
<b>Semester I (Fall)</b>					
1.	EXW-101	Expository Writing - I	General Education	-	3
2.	SSC-102	A Science of Society-I	General Education	-	3
3.	QTR-103	Exploring Quantitative Skills	General Education	-	3
4.	IT-104	IT & Computer Applications	Distribution Course	-	3
5.	ARA-105 FRE-105 GER-105 CHI-105	UN Language – I (Arabic-I/French-I/German-I/Chinese-I)	General Education	-	3
6.	NSC-106	What is Science?	General Education	-	3
7.	HQ-001	Quran Translation	Compulsory/Non-credit	-	0
<b>Total Credit Hours</b>					<b>18</b>

<b>Semester II (Spring)</b>					
1.	EXW-121	Cross-cultural Communication and Translation Skills	General Education	Introduction to Expository Writing	3
2.	SSC-122	A Science of Society-II	General Education	A Science of Society - I	3
3.	QTR-123	Statistics for Management	General Education	-	3
4.	NSC-125	Science of Global Challenges	General Education	-	3
5.	ARA-126 FRE-126 GER-126 CHI-126	UN Language – II (Arabic-II/French-II/German-II/Chinese-II)	General Education	UN Language - I	3
6.	IBS-124	Introduction to Behavioral Sciences	Distribution Course	-	3
7.	HQ-002	Quran Translation	Compulsory	-	1
<b>Total Credit Hours</b>					19
<b>Semester III (Fall)</b>					
1.	EXW-231	Critical Reading and Academic Writing	General Education	Introduction to Expository Writing, Cross-cultural Communication and Translation Skills	3
2.	PST-232	Pakistan Studies	General Education	-	3
3.	ECO-235	Introduction to Economics	Distribution Course	-	3
4.	MGT-234	Fundamentals of Management	Major	-	3
5.	ACC-231	Principles of Accounting	Distribution Course	-	3
6.	HQ-003	Quran Translation	Compulsory non-credit	-	0
<b>Total Credit Hours</b>					15
<b>Semester IV (Spring)</b>					
1.	MKT-241	Fundamentals of Marketing	Major	Fundamentals of Management	3
2.	FIN-242	Fundamentals of Finance	Major	Principles of Accounting	3
3.	ISL-243	Islamic Studies	General Education	-	3
4.	HRM-244	Introduction to Human Resource Management	Major	Fundamentals of Management	3
5.	PA-245	Introduction to Public Administration	Major	A Science of Society I,II	3
6.	HQ-004	Quran Translation	Compulsory	-	1
<b>Total Credit Hours</b>					16
<b>Semester V (Fall)</b>					
1.	MKT-351	Marketing Management	Major	Fundamentals of Marketing	3

2.	HRM-352	Strategic Human Resource Management	Major	Intro to Human Resource Management	3
3.	FIN-353	Financial Management	Major	Fundamentals of Finance	3
4.	PA-354	Governance, Policy & Administration	Major	Introduction to Public Administration	3
5.	RES-355	Social Research Methods	Major	Statistics for Management	3
6.	MGT-366	Management Information Systems	Distribution Course	IT & Computer Applications, Management Information Systems	3
7.	HQ-005	Quran Translation	Compulsory non-credit	None	0
<b>Total Credit Hours</b>					18
<b>Semester VI (Spring)</b>					
1.	RES-361	Multivariate Analysis	Major	Statistics for Management	3
2.	MGT-362	Organisational Design & Behaviour	Major	Fundamentals of Management	3
3.	MGT-363	Operations Management	Major	Mathematics, Fundamentals of Management	3
4.	MGT-364	Entrepreneurship	Major	Fundamentals of Management	3
5.	ECO-365	Managerial Economics	Major	Introduction to Economics	3
6.	RES-366	Qualitative Data Analysis	Major	None	3
7.	HQ-006	Quran Translation	Compulsory	None	1
<b>Total Credit Hours</b>					19
<b>Semester VII (Fall)</b>					
1.	DST-471	Citizenship & Public Ethics	Distribution Course	Introduction to Public Administration	3
2.		Research Project or Specialisation Course	Minor	As per their course outlines	3
3.		Specialisation Course	Minor	As per their course outlines	3
4.		Specialisation Course	Minor	As per their course outlines	3
5.		Specialisation Course	Minor	As per their course outlines	3
6.	HQ-007	Quran Translation	Compulsory non-credit	As per their course outlines	0
<b>Total Credit Hours</b>					18
<b>Semester VIII (Spring)</b>					
1.	MGT-481	Strategic Management	Major	Fundamentals of Management	3
2.		Specialisation	Minor	As per their course outlines	3

3.		Specialisation	Minor	As per their course outlines	3
4.		Specialisation	Minor	As per their course outlines	3
5.	RES-485	Specialisation/Research Project	Minor	As per their course outlines	3
6.	HQ-008	Quran Translation	Compulsory		1
<b>Total Credit Hours</b>					16

**a. List of Elective Courses in Public Administration (Specialisation Courses)**

	Course Code	Course Title	Prerequisites	Credit Hours
1.	PA-401	Constitutional & Administrative Law	Introduction to Public Administration	3
2.	PA-402	Public Finance	Introduction to Public Administration	3
3.	PA-403	Contemporary Issues in Public Administration	Introduction to Public Administration	3
4.	PA-404	Government & Society in Pakistan	Introduction to Public Administration	3
5.	PA-405	Third Sector Management	Introduction to Public Administration	3
6.	PA-406	Public Policy Analysis	Introduction to Public Administration	3
7.	PA-407	Public Sector Innovation	Introduction to Public Administration	3
8.	PA-408	Policymaking: process, challenges and outcomes	Introduction to Public Administration	3

**b. List of Elective Courses in Marketing (Specialisation Courses)**

	Course Code	Course Title	Prerequisites	Credit Hours
1.	MKT-401	Marketing Analysis & Strategy	Marketing Management	3
2.	MKT-402	New Product Development & Branding	Marketing Management	3
3.	MKT-403	Consumer Behaviour & Marketing	Marketing Management	3
4.	MKT-404	Digital and Social Media Marketing	Marketing Management	3
5.	MKT-405	Global Marketing Management	Marketing Management	3
6.	MKT-406	Integrated Marketing Communications	Statistics for Management	3
7.	MKT-407	Sales Force Management	Marketing Management	3
8.	MKT-408	Business-to-Business Marketing	Marketing Management	3

**c. List of Elective Courses in Finance (Specialisation Courses)**

No.	Course Codes	Course Title	Prerequisite	Credit Hours
1	FIN-401	Corporate Financial Strategy	Financial Management	3
2	FIN-402	Management of Financial Institutions	Financial Management	3
3	FIN-403	Financial Analysis and Valuation	Financial Management	3
4	FIN-404	Advanced Financial Accounting	Financial Management	3
5	FIN-405	Multinational Financial Management	Financial Management	3
6	FIN-406	Derivatives and Financial Risk Management	Financial Management	3
7	FIN-407	Investment Analysis and Portfolio Management	Financial Management	3
8	FIN-408	Islamic Banking and Finance	Financial Management	3
9	FIN-09	Business Taxation	Financial Management	3

**d. List of Elective Courses in Human Resource Management (Specialisation Courses)**

No.	Course Code	Course Title	Prerequisites	Credit Hours
1.	HRM-401	Industrial Relations & Labour Laws	Strategic Human Resource Management	3
2.	HRM-402	Human Resource Information System	Strategic Human Resource Management	3
3.	HRM-403	Change Management	Strategic Human Resource Management	3
4.	HRM-404	HR Consulting	Strategic Human Resource Management	3
5.	HRM-405	Training and Development	Strategic Human Resource Management	3
6.	HRM-406	Recruitment and Selection	Strategic Human Resource Management	3
7.	HRM-407	Compensation and Performance Management	Strategic Human Resource Management	3
8.	HRM-408	International Human Resource Management	Strategic Human Resource Management	3