

INSTITUTE OF ADMINISTRATIVE SCIENCES
UNIVERSITY OF THE PUNJAB, LAHORE
Master of Marketing (Session 2019-2021) 4th Semester (Provisional Result) Regular

| COURSE TITLE | | Services Marketing | | | Sales Force Management | | | CB&MR | | | New Product Development & Branding | | | International Marketing | | | Total Marks | OPM | 1st GPA | 2nd GPA | 3rd GPA | 4th GPA | CCPA | Overall Grade | Status | | |
|--------------|-------------------|----------------------|---|-----|------------------------|-------|-----|--------------------|-------|-----|------------------------------------|-------|-----|----------------------------|-------|-----|-------------|-----|---------|---------|---------|---|------|---------------|--------|-----------|--------------------------------------|
| INSTRUCTOR | | Mr. Asad Nadeem Awan | | | Mr. Manqoosh Ur Rehman | | | Mr. Muhammad Zahid | | | Mr. Adnan Hussain | | | Mr. Gohar Iftikhar Pirzada | | | | | | | | | | | | | |
| Sr. No. | Roll No. | Student's Name | Marks | GPA | Grade | Marks | GPA | Grade | Marks | GPA | Grade | Marks | GPA | Grade | Marks | GPA | Grade | | | | | | | | | | |
| 1 | MMKT-IAS-01-R-F19 | Muhammad Tayyab | 89 | 4.0 | A | 87 | 4.0 | A | 70 | 3.0 | B | 67 | 2.7 | B- | 85 | 4.0 | A | 398 | 80 | 2.88 | 3.46 | 3.46 | 3.54 | 3.34 | B+ | Completed | |
| 2 | MMKT-IAS-02-R-F19 | Mohammad Butt | 85 | 4.0 | A | 80 | 3.7 | A- | 70 | 3.0 | B | 88 | 4.0 | A | 80 | 3.7 | A- | 403 | 81 | 3.00 | 3.52 | 3.40 | 3.68 | 3.40 | B+ | RL | FW MM repeat till Fall 2022 |
| 3 | MMKT-IAS-03-R-F19 | Maria Akram | 85 | 4.0 | A | 70 | 3.0 | B | 70 | 3.0 | B | 80 | 3.7 | A- | 78 | 3.3 | B+ | 383 | 77 | 2.20 | 3.28 | 3.14 | 3.40 | 3.01 | B | Completed | |
| 4 | MMKT-IAS-04-R-F19 | Hamza Ali | 91 | 4.0 | A | 90 | 4.0 | A | 80 | 3.7 | A- | 80 | 3.7 | A- | 90 | 4.0 | A | 431 | 86 | 3.40 | 3.72 | 3.86 | 3.88 | 3.72 | A- | Completed | |
| 5 | MMKT-IAS-05-R-F19 | Abdullah | 76 | 3.3 | B+ | 80 | 3.7 | A- | 70 | 3.0 | B | 80 | 3.7 | A- | 85 | 4.0 | A | 391 | 78 | 3.02 | 2.66 | 3.40 | 3.54 | 3.16 | B | Completed | |
| 6 | MMKT-IAS-06-R-F19 | Anabia Waris | 80 | 3.7 | A- | 79 | 3.3 | B+ | 72 | 3.0 | B | 86 | 4.0 | A | 85 | 4.0 | A | 402 | 80 | 2.22 | 3.34 | 3.26 | 3.60 | 3.11 | B | RL | Fail in MM, repeat till Fall 2022 |
| 7 | MMKT-IAS-07-R-F19 | Shehzad Ahmad | 71 | 3.0 | B | 70 | 3.0 | B | 70 | 3.0 | B | 79 | 3.3 | B+ | 86 | 4.0 | A | 376 | 75 | 2.42 | 3.34 | 3.40 | 3.26 | 3.11 | B | Completed | |
| 8 | MMKT-IAS-08-R-F19 | Hashir Ahmad | 85 | 4.0 | A | 82 | 3.7 | A- | 72 | 3.0 | B | 87 | 4.0 | A | 85 | 4.0 | A | 411 | 82 | 2.68 | 3.34 | 3.62 | 3.74 | 3.35 | B+ | Completed | |
| 9 | MMKT-IAS-09-R-F19 | Rehman | 70 | 3.0 | B | 79 | 3.3 | B+ | 70 | 3.0 | B | 81 | 3.7 | A- | 80 | 3.7 | A- | 380 | 76 | 2.68 | 3.46 | 3.46 | 3.34 | 3.24 | B | Completed | |
| 10 | MMKT-IAS-10-R-F19 | Muhammad Arbaz Khan | 66 | 2.7 | B- | 70 | 3.0 | B | 70 | 3.0 | B | 80 | 3.7 | A- | 86 | 4.0 | A | 372 | 74 | 2.18 | 3.34 | 3.26 | 3.28 | 3.02 | B | Completed | |
| 11 | MMKT-IAS-11-R-F19 | Noman Sheryar Habib | left during 2nd semester | | | | | | | | | | | | | | | | | | | left during 2nd semester | | | | | |
| 12 | MMKT-IAS-12-R-F19 | Muhammad Amjad Islam | 63 | 2.3 | C+ | 80 | 3.7 | A- | 70 | 3.0 | B | 30 | 0.0 | F | 80 | 3.7 | A- | 323 | 65 | 2.52 | 3.46 | 3.38 | 2.54 | 2.98 | B- | RL | Fail in NPD&B, repeat till Fall 2022 |
| 13 | MMKT-IAS-13-R-F19 | M. Abdullah Amir | Repeating Master of Marketing 2020-2022 | | | | | | | | | | | | | | | | | | | | | | | | |
| 14 | MMKT-IAS-14-R-F19 | Abdul Haseeb | 83 | 3.7 | A- | 83 | 3.7 | A- | 75 | 3.3 | B+ | 65 | 2.7 | B- | 89 | 4.0 | A | 395 | 79 | 2.96 | 3.32 | 3.42 | 3.48 | 3.30 | B | Completed | |
| 15 | MMKT-IAS-15-R-F19 | Malik Usama Saif | 75 | 3.3 | B+ | 80 | 3.7 | A- | 75 | 3.3 | B+ | 80 | 3.7 | A- | 80 | 3.7 | A- | 390 | 78 | 3.24 | 3.54 | 3.34 | 3.54 | 3.42 | B+ | Completed | |
| 16 | MMKT-IAS-16-R-F19 | Fizza Imran | 61 | 2.3 | C+ | 86 | 4.0 | A | 75 | 3.3 | B+ | 80 | 3.7 | A- | 78 | 3.3 | B+ | 380 | 76 | 2.92 | 3.48 | 3.60 | 3.32 | 3.33 | B+ | Completed | |
| 17 | MMKT-IAS-17-R-F19 | M. Faizan Nawaz | Dropped during 1st semester Due to Short Attendance | | | | | | | | | | | | | | | | | | | Dropped during 1st semester Due to Short Attendance | | | | | |

S. Iqbal
Assistant Controller of Examinations

Assistant Controller
Institute of Administrative Sciences
University of the Punjab
Quaid-i-Azam Campus, Lahore.

*Errors & Omissions excepted

Institute of Administrative Sciences,
 University of the Punjab, Lahore.
 IAS Examination Section
 D.No./...1262.../IAS
 Dated: 02-08-2021

Maamina
Director
Director
Institute of Administrative Sciences
University of the Punjab
Quaid-e-Azam Campus, Lahore

INSTITUTE OF ADMINISTRATIVE SCIENCES
UNIVERSITY OF THE PUNJAB, LAHORE
Master of Marketing (Session 2019-2021) 4th Semester (Provisional Result) Regular

| COURSE TITLE | | Student's Name | Services Marketing | | | Sales Force Management | | | CB&MR | | | New Product Development & Branding | | | International Marketing | | | Total Marks | OPM | 1st GPA | 2nd GPA | 3rd GPA | 4th GPA | CGPA | Overall Grade | Status | | |
|--------------|-------------------|-------------------|---|-----|-------|------------------------|-----|-------|-------|-----|-------|------------------------------------|-----|-------|-------------------------|-----|-------|-------------|-----|---------|---------|---------|---------|------|---------------|-----------|---|--|
| Sr. No. | Roll No. | | Marks | GPA | Grade | Marks | GPA | Grade | Marks | GPA | Grade | Marks | GPA | Grade | Marks | GPA | Grade | | | | | | | | | | | |
| 18 | MMKT-IAS-18-R-F19 | Sania | Dropped Due to Low GPA after 1st semester | | | | | | | | | | | | | | | | | | | | | | | | Dropped Due to Low GPA after 1st semester | |
| 19 | MMKT-IAS-19-R-F19 | Maria | Left during 1st semester | | | | | | | | | | | | | | | | | | | | | | | | Left during 1st semester | |
| 20 | MMKT-IAS-20-R-F19 | Jannat Rabbani | 81 | 3.7 | A- | 72 | 3.0 | B | 72 | 3.0 | B | 80 | 3.7 | A- | 83 | 3.7 | A- | 388 | 78 | 2.86 | 3.46 | 3.54 | 3.42 | 3.32 | B+ | Completed | | |
| 21 | MMKT-IAS-21-R-F19 | M. Usman Bhatti | 72 | 3.0 | B | 70 | 3.0 | B | 70 | 3.0 | B | 80 | 3.7 | A- | 85 | 4.0 | A | 377 | 75 | 3.34 | 3.46 | 2.14 | 3.34 | 3.07 | B | Completed | | |
| 22 | MMKT-IAS-22-R-F19 | Haseeb Ahmad | 62 | 2.3 | C+ | 80 | 3.7 | A- | 70 | 3.0 | B | 82 | 3.7 | A- | 77 | 3.3 | B+ | 371 | 74 | 2.86 | 3.40 | 3.32 | 3.20 | 3.20 | B | Completed | | |
| 23 | MMKT-IAS-23-R-F19 | Zain Ali | 77 | 3.3 | B+ | 88 | 4.0 | A | 70 | 3.0 | B | 65 | 2.7 | B- | 85 | 4.0 | A | 385 | 77 | 2.82 | 3.40 | 3.40 | 3.40 | 3.26 | B | Completed | | |
| 24 | MMKT-IAS-24-R-F19 | Ifia | 74 | 3.0 | B | 80 | 3.7 | A- | 70 | 3.0 | B | 86 | 4.0 | A | 83 | 3.7 | A- | 393 | 79 | 2.74 | 3.46 | 3.14 | 3.48 | 3.21 | B | Completed | | |
| 25 | MMKT-IAS-25-R-F19 | Amna Mustafa | 64 | 2.3 | C+ | 76 | 3.3 | B+ | 70 | 3.0 | B | 81 | 3.7 | A- | 87 | 4.0 | A | 378 | 76 | 3.28 | 3.58 | 3.40 | 3.26 | 3.38 | B+ | Completed | | |
| 26 | MMKT-IAS-26-R-F19 | Ghulam Sarwar | Left during 1st semester | | | | | | | | | | | | | | | | | | | | | | | | Left during 1st semester | |
| 27 | MMKT-IAS-27-R-F19 | Nabeela Noor | 85 | 4.0 | A | 80 | 3.7 | A- | 70 | 3.0 | B | 86 | 4.0 | A | 78 | 3.3 | B+ | 399 | 80 | 2.72 | 3.34 | 3.34 | 3.60 | 3.25 | B | Completed | | |
| 28 | MMKT-IAS-28-R-F19 | Aiman Tahir Butt | 75 | 3.3 | B+ | 78 | 3.3 | B+ | 72 | 3.0 | B | 82 | 3.7 | A- | 80 | 3.7 | A- | 387 | 77 | 3.34 | 3.52 | 3.56 | 3.40 | 3.46 | B+ | Completed | | |
| 29 | MMKT-IAS-29-R-F19 | Iqra Jafar | 72 | 3.0 | B | 72 | 3.0 | B | 70 | 3.0 | B | 77 | 3.3 | B+ | 81 | 3.7 | A- | 372 | 74 | 2.00 | 2.80 | 2.92 | 3.20 | 2.73 | B- | Completed | | |
| 30 | MMKT-IAS-30-R-F19 | Muhammad Ahmad | 75 | 3.3 | B+ | 80 | 3.7 | A- | 75 | 3.3 | B+ | 64 | 2.3 | C+ | 81 | 3.7 | A- | 375 | 75 | 3.28 | 3.66 | 3.46 | 3.26 | 3.42 | B+ | Completed | | |
| 31 | MMKT-IAS-31-R-F19 | Uzair Khursbid | 66 | 2.7 | B- | 82 | 3.7 | A- | 70 | 3.0 | B | 76 | 3.3 | B+ | 80 | 3.7 | A- | 374 | 75 | 2.86 | 3.46 | 3.40 | 3.28 | 3.25 | B | Completed | | |
| 32 | MMKT-IAS-32-R-F19 | Muneeb Shafqat | 85 | 4.0 | A | 80 | 3.7 | A- | 70 | 3.0 | B | 87 | 4.0 | A | 83 | 3.7 | A- | 405 | 81 | 3.60 | 3.68 | 3.80 | 3.68 | 3.69 | B+ | Completed | | |
| 33 | MMKT-IAS-33-R-F19 | Syed Hsaeab Ahmad | 86 | 4.0 | A | 79 | 3.3 | B+ | 70 | 3.0 | B | 86 | 4.0 | A | 83 | 3.7 | A- | 404 | 81 | 3.14 | 3.66 | 3.54 | 3.60 | 3.49 | B+ | Completed | | |
| 34 | MMKT-IAS-34-R-F19 | Rimsha Arif | 68 | 2.7 | B- | 83 | 3.7 | A- | 70 | 3.0 | B | 85 | 4.0 | A | 80 | 3.7 | A- | 386 | 77 | 2.48 | 3.28 | 3.46 | 3.42 | 3.16 | B | Completed | | |
| 35 | MMKT-IAS-35-R-F19 | Amna Mahir | 85 | 4.0 | A | 84 | 3.7 | A- | 75 | 3.3 | B+ | 85 | 4.0 | A | 85 | 4.0 | A | 414 | 83 | 3.18 | 3.54 | 3.68 | 3.80 | 3.55 | B+ | Completed | | |
| 36 | MMKT-IAS-36-R-F19 | Sara Sohail | 70 | 3.0 | B | 83 | 3.7 | A- | 70 | 3.0 | B | 80 | 3.7 | A- | 83 | 3.7 | A- | 386 | 77 | 2.66 | 3.20 | 3.34 | 3.42 | 3.16 | B | Completed | | |
| 37 | MMKT-IAS-37-R-F19 | Hameed Usman | 90 | 4.0 | A | 80 | 3.7 | A- | 75 | 3.3 | B+ | 73 | 3.0 | B | 80 | 3.7 | A- | 398 | 80 | 2.40 | 3.28 | 3.38 | 3.54 | 3.15 | B | Completed | | |
| 38 | MMKT-IAS-38-R-F19 | Muhammad Ahmar | 75 | 3.3 | B+ | 70 | 3.0 | B | 70 | 3.0 | B | 71 | 3.0 | B | 78 | 3.3 | B+ | 364 | 73 | 2.02 | 3.08 | 3.40 | 3.12 | 2.91 | B- | Completed | | |

S. Zain
Assistant Controller of Examinations
Assistant Controller
Institute of Administrative Sciences
University of the Punjab
Quaid-i-Azam Campus, Lahore.

*Errors & Omissions excepted

M. Kamina
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Director
Institute of Administrative Sciences
University of the Punjab
Quaid-e-Azam Campus, Lahore.

INSTITUTE OF ADMINISTRATIVE SCIENCES
UNIVERSITY OF THE PUNJAB, LAHORE
Master of Marketing (Session 2019-2021) 4th Semester (Provisional Result) Regular

| COURSE TITLE | | | Services Marketing | | | Sales Force Management | | | CB&MR | | | New Product Development & Branding | | | International Marketing | | | Total Marks | OPM | 1st GPA | 2nd GPA | 3rd GPA | 4th GPA | CGPA | Overall Grade | Status | | | | | | | | | | | | |
|--------------|-------------------|---------------------|---|-----|-------|------------------------|-----|-------|--------------------|-----|-------|------------------------------------|-----|-------|----------------------------|-----|-------|-------------|-----|---------|---------|---------|---------|------|---------------|-----------|--|--|--|--|--|--|--|--|--|--|---|---|
| INSTRUCTOR | | | Mr. Asad Nadeem Awan | | | Mr. Manqoosh Ur Rehman | | | Mr. Muhammad Zahid | | | Mr. Adnan Hussain | | | Mr. Gohar Ihtikhar Pirzada | | | | | | | | | | | | | | | | | | | | | | | |
| Sr. No. | Roll No. | Student's Name | Mark | GPA | Grade | Mark | GPA | Grade | Mark | GPA | Grade | Mark | GPA | Grade | Mark | GPA | Grade | | | | | | | | | | | | | | | | | | | | | |
| 39 | MMKT-IAS-39-R-F19 | Rana Orangaib | 90 | 4.0 | A | 82 | 3.7 | A- | 70 | 3.0 | B | 73 | 3.0 | B | 80 | 3.7 | A- | 395 | 79 | 2.18 | 3.22 | 3.40 | 3.48 | 3.07 | B | Completed | | | | | | | | | | | | |
| 40 | MMKT-IAS-40-R-F19 | Arsalan Ahmed Tariq | 75 | 3.3 | B+ | 75 | 3.3 | B+ | 67 | 2.7 | B- | 74 | 3.0 | B | 75 | 3.3 | B+ | 366 | 73 | 2.00 | 3.02 | 2.72 | 3.12 | 2.72 | B- | Completed | | | | | | | | | | | | |
| 41 | MMKT-IAS-41-R-F19 | S. M. Shahab Ud Din | Dropped Due to Low GPA after 1st semester | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Dropped Due to Low GPA after 1st semester | |
| 42 | MMKT-IAS-42-R-F19 | Muhammad Adi Arshad | 73 | 3.0 | B | 83 | 3.7 | A- | 70 | 3.0 | B | 84 | 3.7 | A- | 85 | 4.0 | A | 395 | 79 | 1.66 | 3.34 | 3.22 | 3.48 | 2.93 | B- | Completed | | | | | | | | | | | | |
| 43 | MMKT-IAS-43-R-F19 | Tooba Azeem | 70 | 3.0 | B | 75 | 3.3 | B+ | 70 | 3.0 | B | 88 | 4.0 | A | 83 | 3.7 | A- | 386 | 77 | 3.32 | 3.14 | 2.68 | 3.40 | 3.14 | B | Completed | | | | | | | | | | | | |
| 44 | MMKT-IAS-44-R-F19 | Muhammad Umer | 62 | 2.3 | C+ | 70 | 3.0 | B | 70 | 3.0 | B | 80 | 3.7 | A- | 80 | 3.7 | A- | 362 | 72 | 2.08 | 2.94 | 3.20 | 3.14 | 2.84 | B- | RL | | | | | | | | | | | | |
| 45 | MMKT-IAS-45-R-F19 | Jhan Dad Ahmad | 73 | 3.0 | B | 75 | 3.3 | B+ | 70 | 3.0 | B | 67 | 2.7 | B- | 78 | 3.3 | B+ | 363 | 73 | 2.14 | 3.14 | 3.34 | 3.06 | 2.92 | B- | Completed | | | | | | | | | | | | |
| 46 | MMKT-IAS-46-R-F19 | Fazeen Ali | 91 | 4.0 | A | 72 | 3.0 | B | 72 | 3.0 | B | 60 | 2.0 | C | 82 | 3.7 | A- | 377 | 75 | 2.20 | 3.34 | 3.56 | 3.14 | 3.06 | B | Completed | | | | | | | | | | | | |
| 47 | MMKT-IAS-47-R-F19 | Faiqa | 90 | 4.0 | A | 83 | 3.7 | A- | 70 | 3.0 | B | 76 | 3.3 | B+ | 82 | 3.7 | A- | 401 | 80 | 2.20 | 3.34 | 3.48 | 3.54 | 3.14 | B | Completed | | | | | | | | | | | | |
| 48 | MMKT-IAS-48-R-F19 | Hammas Ahmed | 70 | 3.0 | B | 79 | 3.3 | B+ | 70 | 3.0 | B | 75 | 3.3 | B+ | 86 | 4.0 | A | 380 | 76 | 3.20 | 3.66 | 2.86 | 3.32 | 3.26 | B | Completed | | | | | | | | | | | | |
| 49 | MMKT-IAS-49-R-F19 | M. Arslan Anwar | Dropped Due to Low GPA after 1st semester | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Dropped Due to Low GPA after 1st semester |
| 50 | MMKT-IAS-50-R-F19 | Noman Basheer | 76 | 3.3 | B+ | 78 | 3.3 | B+ | 70 | 3.0 | B | 64 | 2.3 | C+ | 80 | 3.7 | A- | 368 | 74 | 2.82 | 3.28 | 2.80 | 3.12 | 3.01 | B | Completed | | | | | | | | | | | | |
| 51 | MMKT-IAS-72-R-F19 | Umer Aleem | 18 | 0.0 | F | | 0.0 | F | 70 | 3.0 | B | 63 | 2.3 | C+ | 22 | 0.0 | F | 173 | 35 | 2.52 | 1.93 | 1.34 | 1.06 | RL | RL | RL | Fail in SMME, SM SP&LIM (RL He will contact Examination IAS) | | | | | | | | | | | |
| 52 | MMKT-IAS-73-R-F19 | Shakeel Ahmad | 78 | 3.3 | B+ | 80 | 3.7 | A- | 75 | 3.3 | B+ | 75 | 3.3 | B+ | 85 | 4.0 | A | 393 | 79 | 3.58 | 2.86 | 3.28 | 3.52 | 3.31 | B+ | RL | FW Eng repeat till Fall 2022 | | | | | | | | | | | |

S. Zali
Assistant Controller of Examinations
Institute of Administrative Sciences
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Quaid-i-Azam Campus, Lahore.

MS-HRM Program Coordinator

Note:

- In order to qualify a course 50 marks (1.00 GPA) is required
- *RL(Result Later on)= Promoted to next semester Provisionally
- Any query regarding result will be considered within one week after result declaration.

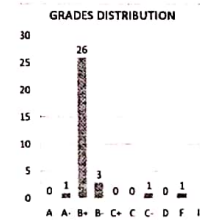
Prepared By: *[Signature]*

[Signature]
Master Program Coordinator
MPhil Program Coordinator

[Signature]
BS Program Coordinator
MPA Program Coordinator

Phd Program Coordinator
Evening Program Coordinator

[Signature]
Director
Institute of Administrative Sciences
University of the Punjab
Quaid-e-Azam Campus, Lahore.



2nd Semester Grade Summary

| GRADE | FROM | TO | STUDENTS |
|-------|-----------------|-----|----------|
| A | 85.00 | 100 | 0 |
| A- | 80.00 | 84 | 1 |
| B+ | 75.00 | 79 | 13 |
| B- | 65.00 | 69 | 8 |
| C+ | 61.00 | 64 | 0 |
| C | 58.00 | 60 | 0 |
| C- | 55.00 | 57 | 0 |
| D | 50.00 | 54 | 0 |
| F | 0.00 | 49 | 1 |
| I | plete/Withdrawl | | 44 |

*Errors & Omissions excepted